

Kelso & Company, L.P.

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**This Brochure provides information about the qualifications and business practices of Kelso & Company, L.P. (together with any predecessor entity, the “Adviser,” “we,” “us” or “our”). If you have any questions about the contents of this Brochure, please contact us at (212) 350-7700. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission (the “SEC”) or by any state securities authority. Registration with the SEC does not imply a certain level of skill or training.**

**Additional information about the Adviser is also available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).**

## **Item 2 - Material Changes**

The following material change has been made to the Brochure since the Adviser's last update on April 30, 2021:

- Item 4 (“Advisory Business”), Item 5 (“Fees and Compensation”) and Item 11 (“Item 11 - Code of Ethics, Participation or Interest in Client Transactions and Personal Trading”) have been modified to reflect the new Adviser-managed funds.

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## **Item 4 - Advisory Business**

### ***Generally***

The Adviser was established in 1971 as an advisory firm assisting companies in creating Employee Stock Ownership Plans. In 1980, the Adviser formed its first investment partnership to make direct equity investments in companies. The Adviser is a Delaware limited partnership.

Throughout its history, the Adviser has remained focused on partnering, and creating a significant alignment of interest, with proven management teams and providing them significant equity participation. The Adviser has sought meaningful personal investments in portfolio companies from its management teams and to implement attractive equity incentive programs to create an alignment of interest and strong financial incentives. The Adviser has continued to demonstrate the creativity upon which it was founded, by pursuing innovative strategies and structures and adapting to the changing market environment to identify the most compelling investment opportunities.

### ***Principal Owners***

The Adviser is principally controlled by its general partner, Kelso & Company, LLC, and is beneficially owned by the Principals (defined below).

The day-to-day affairs of the Adviser are generally managed by Philip E. Berney, Frank J. Loverro, Frank T. Nickell, Christopher L. Collins, A. Lynn Alexander, Frank K. Bynum, Jr., David L. Cohen, James J. Connors, II, Stephen C. Dutton, Matthew S. Edgerton, Michael B. Goldberg, Alec J. Hufnagel, Joseph M. Kopilak, Henry Mannix III, George E. Matelich, Howard A. Matlin, Church M. Moore, Beth G. Neumann, Michael P. Nichols, Stanley de J. Osborne, David I. Wahrhaftig, Thomas R. Wall, IV and William Woo (the “Principals”).

### ***Advisory Services***

The Adviser provides investment advisory services to privately offered funds, which are investment vehicles that are exempt from registration under the Investment Company Act of 1940, as amended (the “40 Act”), and whose securities are not registered under the Securities Act of 1933, as amended. The Adviser currently serves as the investment manager for Kelso Investment Associates VII, L.P. (“Fund VII”), Kelso Investment Associates VIII, L.P. (“Fund VIII”), Kelso Investment Associates IX, L.P. (“Fund IX”), Kelso Investment Associates X, L.P. (“Fund X”) and Kelso Investment Associates XI, L.P. (“Fund XI”, and together with Fund VII, Fund VIII, Fund IX and Fund X, the “Primary Funds”), as well as certain related investment vehicles described below. The investment strategy of the Adviser is described in Item 8 below and set forth more fully in the private placement memoranda (as supplemented or amended, the “Private Placement Memoranda”) of each Primary Fund. The Adviser provides services to each Primary Fund in accordance with the limited partnership or similar governing agreement of such Primary Fund (each, a “Partnership Agreement”) and the management agreement between the Adviser and such Primary Fund (each, a “Management Agreement”). The Adviser’s investment

advice to the Primary Funds and to certain other Funds (described below) that are related to the Primary Funds, is limited to the type of advice described in this Brochure.

### ***Fund Structure***

As a general matter, the Primary Funds are managed by the Adviser, which investigates, analyzes, structures and negotiates potential investments. The Adviser has general authority to recommend investments to the general partner of each Primary Fund (the “General Partners”), subject to the limitations set forth in the Management Agreements and Partnership Agreements of the Primary Funds. The management and the conduct of the activities of each Primary Fund remain the ultimate responsibility of such Primary Fund’s General Partner. The General Partner of each Primary Fund is an affiliate of the Adviser.

The Adviser may establish additional vehicles to allow certain persons to invest alongside a Primary Fund in one or more investment opportunities (each such vehicle, a “Co-Investment Fund”). Such Co-Investment Funds include KEP VI, LLC, a Delaware limited liability company (“KEP VI”), KEP X, LLC, a Delaware limited liability company (“KEP X”), KEP XI, LLC, a Delaware limited liability company (“KEP XI”), KSN Fund IX, L.P., a Delaware limited partnership (“KSN IX”), KSN Fund X, L.P. a Delaware limited partnership (“KSN X”) and KSN Fund XI, L.P., a Delaware limited partnership (“KSN XI”, and together with KEP VI, KEP X, KEP XI, KSN IX and KSN X and their related vehicles, the “Kelso Investment Funds”). The Kelso Investment Funds provide the Adviser’s employees, outside directors, consultants and advisors, other executives and portfolio company management teams (collectively, the “Kelso Investors”) with the opportunity to invest alongside certain Primary Funds in all deals (e.g., KSN IX, KSN X and KSN XI have been formed to invest alongside Fund IX, Fund X and Fund XI, respectively). The Adviser has also formed Co-Investment Funds to invest alongside Fund IX, Fund X and Fund XI in specific investments and may form other Co-Investment Funds in the future.

Traditionally, KEP VI (which was the sole Kelso Investment Fund) had elected an investment percentage in advance for each year to participate in all investments (including follow-on investments) made by Fund VII and Fund VIII during such year. However, the Kelso Investment Funds investing alongside Fund IX (together with the general partner of Fund IX) have instead committed in the aggregate a fixed amount equal to \$625 million to invest in or alongside Fund IX, which commitment will not be reduced except in connection with the termination of employment or affiliation of certain persons with the Adviser (such amount, the “Kelso IX Commitment”). The Kelso Investment Funds investing in or alongside Fund X have committed to invest approximately 10% of third-party capital commitments (the “Kelso X Commitment”). The Kelso Investment Funds investing in or alongside Fund XI have committed to invest at least \$300 million (the “Kelso XI Commitment”). The Adviser will report any co-investments completed alongside the Primary Funds to the applicable Limited Partners of such Primary Funds. As a general matter, any investment by a Co-Investment Fund (including Kelso Investment Funds) will be on terms and conditions not more favorable than the terms and conditions of the investment by the applicable Primary Fund. In connection with a follow-on investment, if the side-by-side investment percentage changes with respect to the investment

made by a Kelso Investment Fund during the period between the date of the initial investment and the date of the follow-on in

vestment, the share of the follow-on investment allocated to such Kelso Investment Fund will be based upon the side-by-side investment percentage at the time such follow-on investment is made in accordance with the applicable Partnership Agreement or similar governing agreement of such Kelso Investment Fund. Additionally, in the event that a Co-Investment Fund (other than a Kelso Investment Fund) is called upon to provide follow-on funding, such Co-Investment Fund will generally have the opportunity to participate in such follow-on investment based upon its then existing sharing percentage. However, if the members of a Co-Investment Fund elect not to participate in a follow-on investment, and certain but not all of the members decide to participate in such additional investment, the members that do not participate will generally suffer a proportional dilution of their overall investment.

In addition, the Adviser may offer certain interested co-investors and other third-parties the opportunity to invest directly or indirectly in the debt and/or equity capital structure of a portfolio company. The terms of any such debt investment opportunity may be more or less favorable than terms that may be available from other third-party debt investors.

Additionally, the Adviser (and its related persons) may organize and serve as a general partner (or in an analogous capacity) of certain investment vehicles which are “feeder” vehicles (each, a “Feeder Fund”) organized to invest exclusively in a Primary Fund, and alternative investment vehicles (each, an “Alternative Investment Vehicle”) organized in connection with the Primary Funds to address specific tax, legal, business, accounting, regulatory or other similar matters that may arise in connection with a transaction or transactions.

The Primary Funds, Co-Investment Funds (including the Kelso Investment Funds), Feeder Funds and Alternative Investment Vehicles are collectively referred to as the “Funds.”

The general partners and other managing entities of the Funds described above are collectively referred to as the “General Partners” in this Brochure. The limited partners, investors and members of the Funds described above are collectively referred to as “Limited Partners” in this Brochure.

### ***Investment Restrictions***

The advice provided by the Adviser and its affiliates to each Fund is tailored to meet the individual investment objectives and restrictions of each Fund. Each Partnership Agreement imposes restrictions on investing in certain securities or types of securities.

### ***Management of Client Assets***

As of December 31, 2021, the Adviser managed \$14,127,192,507 of client assets on a discretionary basis and no client assets on a nondiscretionary basis.

## Item 5 - Fees and Compensation

### *Adviser Compensation*

The Adviser is paid an annual management fee (the “Management Fee”) in accordance with the Partnership Agreement and Management Agreement of each Primary Fund, a portion of which may be borne by Alternative Investment Vehicles formed in connection with certain transactions of such Primary Fund. Co-Investment Funds (including Kelso-Investment Funds) generally do not pay Management Fees but certain Co-Investment Funds will be subject to an administrative allocation intended to cover the Adviser’s administrative costs. The Management Fee is payable to the Adviser in tri-annual installments in advance, funded by drawdowns of unfunded capital commitments of the Limited Partners or out of distributable proceeds and gains of the Primary Funds, in each case in accordance with each Primary Fund’s Partnership Agreement.

The Management Fees paid to Fund IX are generally calculated with respect to each Limited Partner on a blended basis taking into account both the capital commitments of Limited Partners and total capital used for investments through the end of the investment period. Thereafter management fees are a percentage of funded capital commitments that remain invested in Fund IX’s portfolio companies. Limited Partners in Fund IX have chosen between two different Management Fee schedules, which vary in timing and percentage. Fund X has a similar Management Fee structure, but the fee in the latter period is a percentage of funded capital commitments plus outstanding borrowings used for investments and has a nine month delay. Fund XI’s Management Fee structure is similar to that of Fund X, but has a nine-month deferral period. Management Fees have not been paid in respect of Fund VII and Fund VIII since 2014 and 2018, respectively.

The Management Fee calculated with respect to each Limited Partner of the Primary Funds is typically subject to reduction in each period for certain amounts, including: (a) such Limited Partner’s *pro rata* share of any placement fees paid or payable by the applicable Primary Fund in such calendar year (with the result that placement fees are borne by the Adviser); (b) such Limited Partner’s *pro rata* share of a percentage (specified in the relevant Partnership Agreement) of director’s fees, investment fees, consulting fees, break-up fees, advisory fees, monitoring fees or other similar fees received in the previous calendar year by the Adviser in respect of the Primary Fund’s investments to the extent such fees exceed unreimbursed expenses (collectively, “Fee Income”); and (c) such Limited Partner’s *pro rata* share of any Organizational Expenses (defined in “Additional Fees and Expenses” below) that were paid by the Primary Fund in the previous calendar year and that exceed the threshold set forth in the respective Partnership Agreement. For purposes of the preceding sentence, a Limited Partner’s *pro rata* share is based on the aggregate capital commitments of the Limited Partners to such applicable Primary Fund. Any excess Management Fee reductions will be carried forward if necessary to offset future Management Fee payments.

Fee Income relating to investment activities will generally be allocated among the applicable Primary Funds, Kelso Investment Funds and other Co-Investment Funds (if any) in



accordance with each applicable limited partnership agreement. Fee Income allocated to a Primary Fund will reduce the Management Fees of such Primary Fund as described above. Fee Income allocated to a Kelso Investment Fund will be retained by the Adviser. For Fund IX and Fund X, Fee Income allocated to a Co-Investment Fund (other than any Kelso Investment Fund) that does not benefit from a fee offset (in the case of a Management Fee that has been subject to offset) is allocated to the Primary Fund.. For Fund XI, Fee Income allocated to a Co-Investment Fund (other than any Kelso Investment Funds) offsets the Management Fees payable by such Co-Investment Fund (if any) and any excess is retained by the Adviser. If upon the dissolution of Fund IX, Fund X or Fund XI, as applicable, there is unapplied Fee Income remaining after all applicable reductions in the Management Fee payable, each Limited Partner of Fund IX, Fund X or Fund XI, respectively, will be entitled to elect to receive its *pro rata* share of such unapplied Fee Income. The Adviser will be entitled to retain any remaining Fee Income attributable to non-electing Limited Partners of Fund IX, Fund X or Fund XI, respectively, as well as remaining Fee Income relating to prior Primary Funds that do not have an election mechanic.

The Management Agreements of the Funds generally provide that upon termination of the Management Agreement, the Adviser shall repay to the Fund or to a replacement manager, as directed by the Fund's General Partner, the unearned portion (computed on the basis of the number of days elapsed), if any, of any Management Fees previously paid to the Adviser.

Certain related persons of the Adviser also receive "carried interest" (a form of performance-based compensation), as discussed in Item 6. Engagement by the Adviser of a financial intermediary, such as a broker dealer, and any commissions paid in connection with Fund investments are discussed in Item 12.

### ***Additional Fees and Expenses***

In addition to the Management Fee and, if applicable, carried interest and the administrative allocation, the Funds (and indirectly their Limited Partners) bear (to the extent not reimbursed by a portfolio company or other third party) certain costs and expenses incurred by the Adviser and/or its affiliates in connection with the operation of the Funds. These costs and expenses generally include: fees and expenses related to consummated portfolio company investments, proposed but unconsummated investments, temporary investments (including fees and expenses related to the identifying, structuring, negotiating, monitoring, financing (including interest relating thereto) or disposing of portfolio company investments and proposed but unconsummated investments; and legal, accounting, audit, due diligence, analytics, modeling, pricing, third-party information systems, software, technology, database, service fees, brokerage, banking, consulting, appraisal, market research, travel, accommodation, entertainment and other expenses) to the extent such fees and expenses are not reimbursed by a portfolio company or other third person; any unreimbursed portfolio company fees or expenses; interest on and all out-of-pocket costs, fees, expenses and liabilities related to or arising from any indebtedness, guarantees, credit support and hedging activities; insurance premiums protecting the Funds and their affiliates from liabilities in connection with Fund affairs; fees and expenses incurred in connection with the Funds' legal and regulatory compliance with U.S. federal, state, local non-U.S. or other law and regulation (including expenses associated with the preparation of financial

statements, Form PF, tax returns and Schedules K-1); expenses associated with applicable information technology and maintenance of books and accounts; legal, custodial, administration, auditing, accounting, regulatory and compliance expenses, ongoing registration fees charged by regulators and jurisdictions in which the Funds and any alternative investment vehicles make investments; and any fees, costs and expenses incurring in complying with any disclosure, reporting and other similar obligations under applicable laws and any other secondary legislations, rules and/or guidance); auditing, tax preparation, out-of-pocket communication costs, appraisal, valuation and consulting fees; expenses related to organizing companies through which portfolio company investments are made, including organizing and operating alternative investment vehicles; taxes or other governmental charges payable by the Funds; reimbursement of expenses of the advisory committee; costs and expenses that are classified as extraordinary expenses under generally accepted accounting principles; damages related to investments or activities undertaken in connection with the Funds; costs of reporting to Limited Partners (including travel expenses related thereto) and to governmental authorities with respect to the Funds; costs related to a defaulting Limited Partner and expenses in winding up or liquidating the Fund; annual registration fees and registered office fees and expenses; any taxes, fees, duties or other governmental charges levied against the Funds (including in connection with any audit, investigation, settlement or review); fees, costs and expenses incurred in connection with ongoing investor relations with Limited Partners (including, without limitation, reasonable travel, travel-related and entertainment expenses related thereto), in each case to the extent not otherwise paid by such Limited Partners; expenses related to the implementation and monitoring of anti-money laundering, anti-bribery, environmental, social, and governance, cybersecurity and privacy policies, procedures and controls; costs and expenses incurred in connection with any modifications to or compliance with the applicable Partnership Agreement, the management agreement, side letters or any other constituent or related documents of the Funds; and costs and expenses associated with any consummated or unconsummated transfer of interests in the Funds, to the extent not otherwise borne by the applicable transferring parties. Co-Investment Funds formed to invest in one or more investments (as opposed to co-investing in all investments) will generally not be required to share in any broken-deal expenses, which expenses shall be borne by the applicable Primary Fund and any other Co-Investment Fund co-investing with such Primary Fund in all investments. Notwithstanding the foregoing, co-investors who have committed to participate in a transaction and have undertaken an obligation to bear a share of broken-deal expenses in the event such transaction is not consummated will bear a share of such expenses.

The types of fees and expenses that are generally charged and shared by the Funds in connection with identifying, evaluating, structuring and negotiating proposed investments (including those that are not ultimately consummated by the Funds) and the acquisition, management, holding, sale, proposed sale or valuation of investments include, where contemplated by the applicable Partnership Agreement, among other things: meals, entertainment, lodging, travel expenses and related incidentals (collectively, “travel expenses”). Travel expenses associated with the acquisition, identification, evaluation, structuring, holding and disposition of investments (including firm meetings related thereto) may include the use of private airplanes or non-commercial charters, including private planes owned by the Adviser or its affiliates, if applicable, where the cost is justified by greater efficiency or security, cost or better access to destinations, as the Adviser determines is appropriate. In these cases the

allocable cost of such time-sharing arrangements, where determined to be reasonably appropriate, will be charged to the applicable Funds or to portfolio companies of the Funds. To the extent not otherwise reimbursed by a portfolio company or any party other than the Funds, the General Partners may agree to base the amount of reimbursement for private air travel costs or expenses that would be borne by a Fund as Fund expenses on the cost of first-class commercial airfare generally available for similar travel itineraries.

The Adviser typically enters into agreements with the portfolio companies of the Funds which provide for reimbursement of out-of-pocket expenses and whereby each portfolio company indemnifies the Adviser and its affiliates, including the applicable Fund and any other investing entities, against all claims, liabilities, damages, costs and expenses, including legal fees, to which they may be or become subject by reason of their providing services to or their investment in the portfolio company. Portfolio Companies generally also have typical indemnification obligations relating to officers, directors and other parties. The Adviser may also receive monitoring, directors, consulting, break-up or other fees in connection with the Funds' investment activities. The terms of a monitoring agreement may in certain instances provide for an acceleration of fees paid to the Adviser upon termination following certain milestones, (such as an initial public offering, change of control or sale. In such instances, the Adviser may be entitled to a lump-sum termination fee with respect to such arrangements. In general, the aggregate management fee that a Primary Fund pays the Adviser is reduced by a portion of such fees that are allocated to the Primary Fund in accordance with the Primary Fund's Partnership Agreement. These payments by portfolio companies could also reduce the Fund's returns.

The Funds also bear all costs in connection with their respective formation and organization, and the offering of interests in such Funds (collectively, the "Organizational Expenses"), *provided* that, to the extent that these fees and expenses exceed the threshold set forth in the relevant Partnership Agreement, such excess will be borne by the Adviser. In addition, the Adviser will ultimately bear all fees of any placement agent for the Funds (as described in "Adviser Compensation" above). All Fund expenses are allocated in accordance with each Fund's Partnership Agreement. In those instances where the expenses incurred relate to more than one Fund (*e.g.*, insurance, investor conference or transaction costs) the Adviser, in its good faith discretion, will allocate the cost to each Fund typically based on either the Fund's *pro rata* share of total capital invested or its *pro rata* share of the total market value of the Funds who benefitted from such expenses.

Except as set forth above, the Funds will not pay the Adviser's costs and expenses. Thus, the Adviser is not reimbursed by the Funds for its normal operating overhead, salaries of the Adviser's employees, rent and other expenses incurred in maintaining the Adviser's place of business. The Adviser will from time to time seek the benefit of certain third party industry advisors and operating managers (collectively referred to as, the "Kelso Specialist Network"), investors and their affiliates or other third parties unaffiliated with the Adviser or the Kelso Specialist Network, in each case on an arm's length basis as they deem appropriate, to provide services including consulting, sourcing, reporting, investing, assisting in due diligence, monitoring or managing portfolio companies of the Primary Funds. Depending on the circumstances, members of the Kelso Specialist Network may receive as consideration for such

services compensation, profits interests or other remuneration from portfolio companies, the Primary Funds (including applicable Kelso Investment Funds) or the Adviser. Members of the Kelso Specialist Network may also have the option to participate in a Kelso Investment Fund, which invests alongside certain Primary Funds in all investments, or to invest directly in certain portfolio companies. In addition, the portfolio companies of the Primary Funds will from time to time provide services to other portfolio companies of the Primary Funds, or to the Adviser. Such arrangements (if any) will be entered into on an arm's length basis as the parties deem appropriate.

Services required by the Funds (including some services historically provided by the Adviser to the Funds) may be outsourced in whole or in part to third parties in the discretion of the Adviser or the General Partners in connection with operations of the applicable Funds, and the expenses of such third parties will be Fund expenses. Such outsourced services may include deal sourcing, asset management, information technology, licensed software, data processing, trading, settlement, client relations, administration, custodial, accounting, legal and tax support and other services. Outsourcing may not occur uniformly for all Funds and, accordingly, certain costs may be incurred by a Fund through the use of third-party service providers that are not incurred for comparable services used by other Funds. The decision by the Adviser to initially perform particular services in-house for a Fund will not preclude a later decision to outsource such services, or any additional services, in whole or in part to third parties. The costs, fees or expenses of any such third-party service providers will be treated as expenses borne by the applicable Funds.

The Adviser and its personnel can be expected to receive certain intangible and/or other benefits and/or perquisites arising or resulting from their activities on behalf of the Funds and their portfolio companies, including benefits and other discounts provided from service providers. For example, airline travel or hotel stays incurred as a Fund or account expenses typically result in cash rebates, "miles," "points" or credit in loyalty/status programs, and such benefits and/or amounts will exclusively benefit the Adviser and/or such personnel even though the cost of the underlying service is borne by the Funds. The value of such benefits and perquisites will neither be subject to an offset against management fees payable to the Funds nor will otherwise be shared with the Funds and/or portfolio companies.

This list is not intended to be exhaustive and can vary from Fund to Fund. Prospective and existing Limited Partners of the Funds are advised to review the applicable Fund offering and organizational documents (including the Partnership Agreement) for a more extensive description of the fees and expenses associated with an investment in the Funds.

## **Item 6 - Performance-Based Fees and Side-by-Side Management**

Pursuant to the Partnership Agreement of each Primary Fund, the applicable General Partner (a related person of the Adviser) is entitled to receive "carried interest" with respect to each Limited Partner. Alternative Investment Vehicles established in connection with a Primary Fund will generally bear a portion of the carried interest in respect of such Primary Fund. Such

carried interest is generally paid out of the proceeds realized from the applicable investments of the Primary Funds. Co-Investment Funds generally are not subject to carried interest.

Although as a general matter the Adviser will be selecting investments for a single Primary Fund at any given time (other than the overlapping period when a predecessor Fund and successor Fund are both able to make investments), the existence of carried interest may incentivize the Adviser to favor one Fund over another Fund. The Adviser's policies relating to the allocation of investment and sale opportunities among the Funds is described in more detail in Item 11.

The existence of the General Partner's carried interest may also create an incentive for the General Partner and Adviser to make more speculative investments on behalf of each Primary Fund than it would otherwise make in the absence of such carried interest. To help align the interests of the General Partner and Adviser with those of the Limited Partners, the General Partner and the Kelso Investors, including the members of the Kelso Specialist Network (who have historically represented a small minority of the overall participation by the General Partner and the Kelso Investors) generally invest a substantial amount of capital in or alongside certain of the Primary Funds of such Primary Fund's total capital commitments. In Fund IX, Fund X and Fund XI, the percentage invested by the Kelso Investors in each Fund IX, Fund X or Fund XI investment, respectively, will be a fixed percentage of aggregate Fund IX, Fund X or Fund XI capital commitments, respectively, to such Primary Fund and the Kelso IX Commitment, Kelso X Commitment or Kelso XI Commitment, as applicable, subject to further adjustment as set forth in Item 11. As of December 31, 2021, this percentage in Fund IX, Fund X and Fund XI was approximately equal to 24%, 11% and 21%, respectively. The percentage for Fund XI will be adjusted upon the completion of fundraising for Fund XI.

## **Item 7 - Types of Clients**

The Adviser provides investment advisory services and administrative services to the Funds and not directly to the Limited Partners of the Funds. Limited Partner interests may be purchased only by investors that are (1) (a) "accredited investors," as defined in Regulation D of the U.S. Securities Act of 1933, as amended, and (b) (other than with respect to certain Co-Investment Vehicles) "qualified purchasers" for purposes of section 3(c)(7) of the 40 Act or (2) persons who are not "U.S. persons" for purposes of Regulation S of the U.S. Securities Act of 1933, as amended.

Limited Partners of the Primary Funds generally are required to make a minimum commitment of \$10 million, but the applicable General Partner has the discretion to, and has previously, waived this minimum commitment in certain circumstances.

## **Item 8 - Methods of Analysis, Investment Strategies and Risk of Loss**

### ***Methods of Analysis and Investment Strategies***

The investment strategy of the Funds is to realize significant long-term capital gains by investing in equity, equity-related and other securities and obligations of entities (a) formed to effect, or that are the subject of, leveraged buy-out transactions, (b) that are being recapitalized or (c) that require capital for operations or business expansion. The Funds primarily pursue investment opportunities in growing middle-market companies across a broad range of industries.

The Adviser typically obtains information with respect to potential portfolio companies from management teams, commercial and investment bankers, attorneys, accountants, appraisal firms, consultants and other advisors and intermediaries of such companies. The Adviser utilizes carefully designed and rigorous due diligence procedures to identify and quantify the productivity, cost structure and working capital improvement opportunities that can realistically be achieved with respect to each potential investment.

To facilitate this investment strategy, the Adviser focuses its analysis on businesses that generally: (i) possess experienced and talented management teams; (ii) have a history of strong earnings and cash flows; (iii) maintain a significant market presence characterized by proprietary products or value-added services with sustainable franchises; (iv) generate a sufficiently high return on assets to support an appropriate level of debt; and (v) exhibit the potential for substantial growth in equity value.

### ***Certain Risks Relating to the Investment Strategies of the Funds***

Investing in securities involves risk of loss that clients should be prepared to bear, including, but not limited to, the risks summarized below:

- changes in general economic conditions;
- availability of debt financing for transactions;
- highly competitive market for investments;
- reliance on the expertise of investment partners of the Adviser and its affiliates;
- potential conflicts of interest (i) between or among Funds and (ii) between one or more Funds on the one hand, and the Adviser, its affiliates and its investment partners on the other hand;
- exposure to portfolio company and related party claims;
- potential liabilities in connection with dispositions of investments;

- reliance on portfolio company management;
- defined benefit pension liabilities of portfolio companies;
- certain additional economic, political, regulatory and other risks relating to non-U.S. investments, including the volatility of the equity markets and the securities markets generally;
- additional or unforeseen taxation in jurisdictions in which the Funds operate and invest;
- illiquidity of investments, including the possibility of little or no near-term cash flow distributions;
- lack of diversification;
- investments in portfolio companies with little or no operating history and high levels of debt;
- investments in portfolio companies with high levels of debt;
- potential regulation of the private equity industry;
- interruption to information and technology systems arising out of cybersecurity breaches, computer viruses and network failures; and
- public disclosure requirements that typically apply due to the interests being held by public pension plans and listed investment vehicles.

These risks are generally applicable to the investment strategy of the Funds (although certain risks described above may not be applicable to the activities of Co-Investment Funds or Alternative Investment Vehicles, certain of which were formed for the purpose of investing in a single portfolio company). These risks are described in greater detail in the Private Placement Memorandum provided to Limited Partners. This document is not, and may not be relied on in any manner as, legal, tax or investment advice or as an offer to sell or a solicitation of an offer to buy any securities.

#### **Item 9 - Disciplinary Information**

The Adviser has no information to disclose that is applicable to this Item.

#### **Item 10 - Other Financial Industry Activities and Affiliations**

The General Partners of the Primary Funds are affiliated with the Adviser by common ownership.

The officers and employees of Adviser and its affiliates will devote such time as the General Partners and the Adviser, in their sole discretion, deem necessary to carry out the investment objectives and activities of the applicable Primary Funds. A number of officers of the Adviser serve as officers and/or employees of affiliates of the Adviser and may spend a significant portion of their business time on matters unrelated to any Primary Fund. As a result, conflicts of interest may arise, including with respect to allocating management time, services and functions, between the General Partners and the Adviser, on the one hand, and such affiliates (including the Primary Funds), on the other hand.

Should conflicts of interest arise, they will be addressed in accordance with the Code of Ethics (described in further detail in Item 11), the Partnership Agreements and the Adviser's compliance policies and procedures, as applicable.

## **Item 11 - Code of Ethics, Participation or Interest in Client Transactions and Personal Trading**

### ***Code of Ethics***

The Adviser has adopted a code of ethics (the "Code of Ethics") pursuant to SEC Rule 204A-1 under the Investment Advisers Act of 1940 (the "Advisers Act") for all Supervised Persons of the Adviser. "Supervised Persons" include (a) any partner, officer, director (or other person occupying a similar status or performing similar functions) or employee of the Adviser and (b) any other person who provides investment advice on behalf of the Adviser and is subject to the Adviser's supervision and control.

The Code of Ethics establishes the standard of conduct expected of all of the Adviser's Supervised Persons, in light of the Adviser's duties to the Funds under the Advisers Act. The Code of Ethics is based on the principle that the Adviser owes a fiduciary duty to the Funds for which the Adviser (or a related person) serves as a General Partner and fund manager. At all times the Adviser's Supervised Persons must (i) place the interest of the Funds ahead of their own personal interests, (ii) conduct personal securities transactions in full compliance with the Code of Ethics, (iii) avoid taking inappropriate advantage of his or her position with the Adviser and (iv) comply with applicable Federal securities laws and regulations.

The Code of Ethics includes provisions relating to the fiduciary duties of Supervised Persons, a prohibition on insider trading, the confidentiality of information concerning the Funds, their portfolio companies, Limited Partners and the Adviser, and reporting obligations relating to securities holdings and transactions, among other matters. Each of the Adviser's employees is required to provide the Chief Compliance Officer with a written acknowledgement of his or her receipt of the Code of Ethics and any amendments, and thereafter must certify on an annual basis to having read and understood the Code of Ethics.

The Code of Ethics forbids any Supervised Person from engaging in any insider trading and from disclosing or using material non-public information in violation of applicable law. The Code of Ethics generally restricts trading in close proximity to Fund investment activity. All of



the Adviser's Supervised Persons are required by the personal securities transactions policy in the Code of Ethics to:

- pre-clear certain personal securities transactions;
- report personal securities holdings to the Chief Compliance Officer after becoming an employee;
- report personal securities transactions to the Chief Compliance Officer quarterly; and
- report personal securities holdings to the Chief Compliance Officer annually.

Employee trading is routinely monitored by the Chief Compliance Officer pursuant to the Code of Ethics in order to reasonably prevent or address conflicts of interest among the Adviser, Supervised Persons and the Funds.

In addition, all Supervised Persons must provide both annual and quarterly reports confirming their compliance with different policies and procedures in the Code of Ethics.

The Funds, Limited Partners and prospective investors in the Funds may request a copy of the Code of Ethics by contacting the Adviser's Chief Compliance Officer.

### ***Participation or Interest in Client Transactions***

The Adviser investigates and structures potential investments of the Funds, as described in Item 16. Principals have a material financial interest in these investments through their commitment to the General Partners and to the Kelso Investment Funds, as described in Items 4 and 6. The Adviser has adopted a Code of Ethics and has designed written policies to ensure its compliance with the provisions of each Partnership Agreement addressing potential conflicts of interest involving the Adviser and its related persons. From time to time one Fund may sell an investment to another Fund as long as the transaction is carried out in accordance with the procedures for handling conflicts of interest in each such Fund's Partnership Agreement and, to the extent applicable, Section 206(3) of the Advisers Act. Additionally, while the Fund has made investments through special purpose vehicles ("SPVs"), and may continue to do so in the future, the Adviser views such SPVs as part of the Funds and the Adviser receives no additional benefit from advising the SPVs.

### ***Allocation of Investment and Sale Opportunities Policy***

Investment opportunities are allocated among Funds based upon the provisions of the applicable Partnership Agreements. To the extent that a relevant Partnership Agreement does not address the manner in which the investment opportunity should be allocated, the Adviser will allocate the opportunity between or among the Funds in good faith, according to the policies and procedures set forth in its written compliance policies and procedures (the "Allocation Policies"). The Allocation Policies govern the appropriate allocation of investment opportunities and

provide that when determining these allocations, the Adviser will consider the following factors: (i) the size, nature, risk profile and type of investment opportunity; (ii) principles of diversification of assets, including, without limitation, in respect of geography, investment size and sector; (iii) the investment guidelines, limitations and investment strategies of each Fund; (iv) cash availability and leverage capabilities of each Fund; (v) the magnitude of the investment; (vi) a determination by the Adviser that the opportunity is inappropriate, in whole or in part, for one or more of the Funds; (vii) proximity of a Fund to the end of its specified investment or liquidation period; (viii) applicable transfer or assignment provisions (ix) applicable law; (x) follow on obligations; or (xi) such other factors as the Adviser deems relevant in good faith.

Similarly, the sale of an investment held by two or more such Funds where a sale opportunity or exit strategy has been identified, generally will be allocated on a pro rata basis and at substantially the same time, unless the other Fund wishes to hold some or all of such investment until a later date and the Adviser's Compliance Committee determines that it would not be contrary to the best interests of the Funds. The Funds are generally prohibited by the applicable Partnership Agreements from (1) selling investments to other Funds or purchasing investments from the other Funds, (2) causing any portfolio company to issue or sell any securities to any other Funds or (3) acquiring securities of any portfolio company held by the other Funds. These provisions may be amended by a majority in interest of the Limited Partners of the applicable Fund(s).

The Adviser or its affiliates may be required to address potential conflicts of interests between Funds relating to investment and sale opportunities. Subject to the provisions of the Partnership Agreements of the affected Funds, on any matter involving a conflict of interest, the Adviser or its affiliates will be guided by its duties to each Fund and will seek to resolve such conflict in good faith. However, if necessary to resolve such conflict, the Adviser or its affiliates reserve the right to cause one affected Fund to take such steps as may be necessary to minimize or eliminate the conflict, even if that would require such account to (a) forego an investment opportunity or divest investments that, in the absence of such conflict, it would have made or continued to hold or (b) otherwise take action that may have the effect of benefiting the Adviser, any of its affiliates, or another Fund and may not be in the best interest of the affected Funds.

In addition, with respect to Fund IX, Fund X and Fund XI, if a certain investment opportunity (i) will cause such Fund to exceed its investment limitation or (ii) the General Partner has determined in its sole discretion that it is desirable for such Fund to invest less than the maximum amount permitted under the Partnership Agreement, the General Partner will cause such Fund to take less than its full *pro rata* share of the investment opportunity and the General Partner may offer the available remaining portion of the investment opportunity (the "Excess Amount") to one or more persons as a co-investment opportunity or permit the Kelso Investment Funds to make such investment with an intent to transfer the Excess Amount to one or more Limited Partners or third parties. In the event that the Kelso Investment Funds are unable to transfer any portion of the Excess Amount, the Kelso Investment Funds will be permitted to retain the un-transferred portion of the Excess Amount as an investment. As a result, the Kelso Investment Funds may hold more than their *pro rata* share of certain investments.

### ***Allocation of Co-Investments***

The Adviser is not obligated to offer Limited Partners co-investment opportunities and may offer co-investment opportunities in investments made by the Primary Funds to one or more interested parties (including affiliates of Limited Partners, prospective limited partners and other third-parties, and Co-Investment Funds formed specifically to participate in such investment alongside the Primary Fund) pursuant to the terms of the applicable Partnership Agreements, regardless of whether or not the Adviser offers such co-investment opportunity to any Limited Partners of the applicable Primary Fund. In addition, although these co-investment opportunities are typically equity investments, the Adviser may offer co-investment opportunities to different interested parties across the debt and/or equity capital structure of a portfolio company. Determinations regarding the allocation of such opportunities may be made by the Adviser in its sole discretion based on a broad range of considerations, including (a) commercial considerations relating to the applicable portfolio company, (b) an investor's ability to provide strategic value to a particular portfolio investment (such as by having relevant experience in the sector or existing relationships with management or other relevant parties), (c) an investor's stated desire to participate in co-investments (including as expressed in a side letter by a Limited Partner), (d) a determination by the Adviser of the appropriateness of offering a co-investment opportunity, an investor's reliability and history of making similar co-investments, an investor's ability to evaluate and execute such co-investment in the requisite time period and the approval of transaction counterparties, (e) an investor's ability to commit to invest in a short period of time, (f) an investor's ability to commit to a significant portion of such opportunity, (g) the economic terms on which an investor may agree to participate, (h) whether and to what extent an investor has accepted prior co-investment opportunities offered to it, (i) the ability of an investor to provide debt financing in connection with such investment, (j) the ability of an investor to enter into an equity commitment letter or similar agreement with respect to such investment or (k) any other legal, regulatory or tax consideration or any such other factors as the Adviser deems relevant, which may include subjective determinations such as working relationships and strategic benefits to the Adviser or to the Funds. Such opportunities may also be offered alongside the Primary Fund or directly in the portfolio company. Limited Partners are not required to participate in co-investment opportunities offered by the Adviser. The Adviser will maintain a list of any Limited Partners of the Primary Funds that have expressed an interest in being presented with co-investment opportunities and report any co-investments completed alongside the Primary Funds to the applicable Limited Partners of such Primary Funds. However, participating in a Primary Fund does not entitle any Limited Partner to be offered or to participate in any co-investment opportunities in investments made by the Primary Funds and such opportunities have been, and typically will be, offered to some and not other Limited Partners or, at times, to prospective limited partners and other third-parties who are not investors in the applicable Primary Fund. Certain Limited Partners may be offered fewer co-investment opportunities than other Limited Partners with the same, larger or smaller capital commitments in the applicable Primary Fund, and some Limited Partners may receive no such offers while other Limited Partners with capital commitment of the same, higher or lower amounts may receive substantial offers for such opportunities. Additionally, members of the Kelso Specialist Network may have the opportunity to participate in a Kelso Investment Fund or invest directly or indirectly in a portfolio company.

## **Item 12 - Brokerage Practices**

*Due to the nature of the investments made by the Primary Funds, broker-dealers are not generally used for transactions other than in limited circumstances as advisors in certain mergers and acquisitions. However, when executing transactions on behalf of the Primary Funds through a broker, dealer or underwriter, the Adviser's objective will be to obtain "best execution" (that is, the most favorable price and execution). The Adviser's effort to obtain best execution on any individual transaction depends substantially on its judgment, knowledge and experience in evaluating the counterparties', advisers' and service providers' reliability, industry experience and capability based on previous and pending transactions effected by the broker-dealer for client accounts.*

### ***Research and Other Soft Dollar Benefits***

The Adviser, as a matter of policy, does not enter into soft dollar arrangements (that is, arrangements under which research and certain other services are acquired in connection with brokerage arrangements). If the Adviser determines to do so, it will endeavor to do so within the "safe harbor" provided by Section 28(c) of the Securities and Exchange Act of 1934. While the Adviser will receive proprietary research from certain brokerage firms, it does not take the value of such research into account in selecting brokers.

### ***Aggregation of Client Trades***

The purchase or sale of securities will be aggregated for various Funds to the extent that more than one Fund is acquiring or selling securities in the same portfolio company. Where a sale opportunity is identified for an investment held by two or more Funds, the opportunity will be allocated in accordance with the applicable Partnership Agreements and the "Allocation of Investment Opportunities" section described in Item 11. The Adviser will generally aggregate the securities that are to be disposed of if that is the most efficient means to dispose of the securities.

## **Item 13 - Review of Accounts**

The Adviser closely monitors companies in which the Primary Funds invest, and generally maintains an ongoing oversight position in such companies (including, where relevant, representation on the board of directors of such companies). Because investments made by the Funds are generally private, illiquid and long-term in nature, the Adviser's review process is not directed toward a short-term decision to dispose of securities. The Adviser's transaction professionals extensively analyze the viability of anticipated exit strategies during the investment decision-making process and continually evaluate potential exit strategies throughout the life of a portfolio company investment. In determining the ultimate timing of a full or partial exit, the transaction teams consider the company's strategic progress, growth prospects, business environment, capital markets and overall economic conditions. In light of the European marketing requirements under the Alternative Investment Fund Managers Directive (AIFMD),

the Adviser engaged a depository for Fund IX, Fund X and Fund XI. We terminated the depository's engagement with respect to Fund IX and Fund X as it was ultimately not required.

Final investment decisions and exit strategies are made by a majority vote of the investment partners who sit on the applicable Primary Fund's investment committee, excluding any investment partners that are part of the applicable transaction team.

The Adviser provides an annual report to the Limited Partners of each Fund. The annual report contains the audited financial statements of the respective Fund, which are prepared in accordance with generally accepted accounting principles.

#### **Item 14 - Client Referrals and Other Compensation**

In connection with the marketing and sale of interests in the Primary Funds, one or more placement agents have been compensated in accordance with the Partnership Agreements of such Primary Funds. The Partnership Agreements provide that the Management Fees are subject to reduction (as described in Item 5 above) for contributions made by Limited Partners to the Primary Funds to pay any placement fees paid or payable by such Primary Funds (with the result that placement fees are borne by the Adviser). All such placement agent fees are disclosed to the relevant Limited Partners of each Primary Fund.

#### **Item 15 - Custody**

The Adviser is deemed to have custody for purposes of the Advisers Act of each Fund's cash and securities by virtue of its relationship with such Fund's General Partner. Except as permitted by the Advisers Act, such cash and securities are maintained in accounts established with qualified custodians, as defined in Rule 206(4)-2 of the Advisers Act (each, a "Qualified Custodian"). Such accounts are in the name of the relevant Fund.

The Funds are subject to an annual audit by an independent public accountant that is registered with, and subject to regular inspection by, the Public Company Accounting Oversight Board. Each Fund's audited financial statements are prepared in accordance with generally accepted accounting principles and distributed to each Fund's investors within 120 days of such Fund's fiscal year end.

#### **Item 16 - Investment Discretion**

The Adviser has discretion to recommend investments for each Fund to the General Partner of the Fund without the consent of the Limited Partners, subject to the limitations set forth in the Management Agreement and Partnership Agreement of such Fund. However, the management and the conduct of the activities of each Fund remain the ultimate responsibility of such Fund's General Partner, an affiliate of the Adviser.

## **Item 17 - Voting Client Securities**

The Funds invest primarily in private companies, which typically do not issue proxies. The Adviser has adopted written policies and procedures regarding proxy voting (the “Proxy Voting Policy”) in the event that the Adviser is required to vote proxies on behalf of a Fund. It is the Adviser’s policy to exercise any proxy proposals received in connection with publicly traded portfolio companies of the Funds, in the best interest of the applicable Fund, taking into consideration all relevant factors, including, without limitation, acting in a manner that the Adviser believes will maximize the ultimate long-term economic value of the relevant Fund. Whenever the Adviser is required to exercise a vote for a privately-held portfolio company, the Adviser applies the same standards and procedures. The Adviser seeks to avoid material conflicts of interest between its own interests on the one hand, and the interests of the Funds on the other.

It is the general policy of the Adviser to vote or give consent on all matters presented to security holders in any proxy. However, the Adviser reserves the right to abstain on any particular vote or otherwise withhold its vote or consent on any matter if, in the judgment of the members of the Adviser’s Compliance Committee, the costs associated with voting such proxy outweigh the benefits to the Fund or if the circumstances make such an abstention or withholding otherwise advisable and in the best interest of the relevant Fund. In addition to the voting of proxies, certain of the Principals may, in their discretion, discuss or meet with members of a company’s management regarding matters of importance to a Fund and its economic interests.

All conflicts of interest related to proxy voting will be resolved in a manner consistent with the best interests of the relevant Fund. All proxy voting decisions will require mandatory conflicts of interest review by the Chief Compliance Officer or designee in accordance with Proxy Voting Policy, which will include consideration of whether the Adviser or any investment professional or other person recommending how to vote the proxy has an interest in how the proxy is voted that may present a conflict of interest. The Adviser’s compliance policies and procedures provide that if at any time any Principal becomes aware of any potential or actual conflict of interest or perceived conflict of interest regarding any particular proxy voting decisions, he or she should contact the Chief Compliance Officer or a member of the Adviser’s Compliance Committee.

The Adviser will provide to the Limited Partners, upon request: (a) information pertaining to proxies voted by the Adviser on behalf of the Fund and/or (b) a copy of the Adviser’s proxy voting policies and procedures.

## **Item 18 - Financial Information**

Registered investment advisers are required in this Item to provide clients with certain financial information or disclosures about the Adviser’s financial condition. The Adviser has no financial commitments that impair its ability to meet its contractual or fiduciary commitments to the Funds. The Adviser has not been the subject of a bankruptcy proceeding.